



February 14, 2011

Dear Valued Agent,

On May 22, 2008, the 2008 Farm Bill became law. Section 12005, "Controlled Business Insurance" of the 2008 Farm Bill amended the Federal Crop Insurance Act by adding a new section 508(a)(10). This change defined **Immediate Family** and requires all individuals that received compensation, directly or indirectly, for the service or sale of any policy or plan to certify to their AIP that the compensation they received was in compliance with the new amendment.

With this letter, you will find two new forms created to document the new requirements: the Individual Controlled Business Certification form and the Affiliate Controlled Business Certification form.

1. It is the responsibility of the agency to distribute and collect the Individual Controlled Business Certification form from any persons that have received compensation from ProAg. **The Individual Controlled Business Certification forms must be sent back to your ProAg Regional Office no later than April 1, 2011.** These forms will be scanned into PASS under the individual agent record. A copy should also be maintained at your office.
2. Once all Individual Controlled Business Statements are collected, **it is the responsibility of the owner or an officer of the agency to sign the Affiliate Controlled Business Certification, and return the certification form to ProAg by April 1, 2011.** Please send this form back to your ProAg Regional Office. The form will be scanned into PASS under the Agency Master record. A copy should also be maintained at your office.

We are posting both forms on our PORTAL and on our website, www.proag.com, for your convenience. Please do not hesitate to contact your ProAg Regional Office with questions or comments. We thank you for the opportunity to work with your agency.

Respectfully,

ProAg National Operations

www.ProAg.com

**THE PAST, PRESENT AND FUTURE
OF AGRICULTURAL RISK MANAGEMENTSM**