



BIOTECHNOLOGY ENDORSEMENT (BE) - QUESTIONS AND ANSWERS



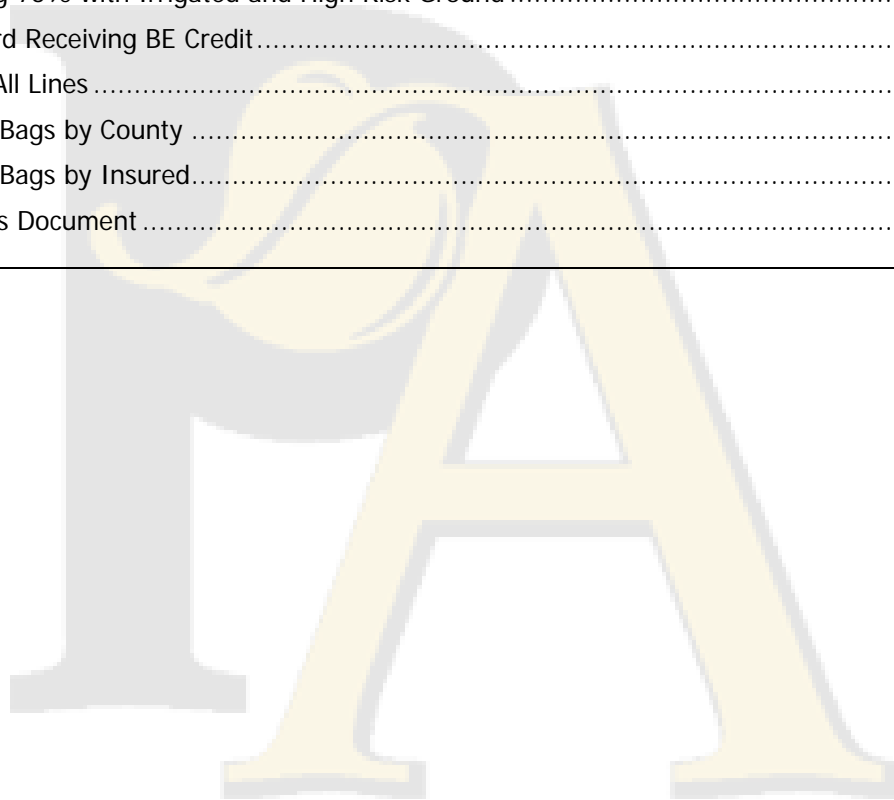
THE PAST, PRESENT AND FUTURE OF AGRICULTURAL RISK MANAGEMENTSM

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BIOTECHNOLOGY ENDORSEMENT (BE) – Q&A

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BIOTECHNOLOGY ENDORSEMENT (BE) – Q&A

Using this Document

All answers to the following questions were taken from the Pilot Biotechnology Endorsement (BE) Handbook and have references to the section where the answer can be found. Any other questions not answered via the BE Handbook were referred to RMA.

If you have questions, please forward them to your Regional Office and ProAg will consult the BE Handbook and/or contact RMA for a response.

Required Forms

Q: What forms need to be submitted this year?

A: From page 5 of the 2009 BE Handbook, Required Documents: On or before the acreage reporting date, the insured must submit all of the following:

- Completed, signed and dated BE Insured's Certification form
 - Copies of purchase and return seed invoices that correspond to the BE Insured's Certification form submitted.
 - Completed, signed and dated BE Supplemental Seed Documentation form, if the insured obtained qualifying hybrids free of charge for which there is no purchase invoice.
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Irrigated and Non-Irrigated Acreage

Q: If the only practice that is allowed for BE is Irrigated and they have both Irrigated and non-irrigated how do they calculate the 75%? Is it only 75% of the irrigated acreage or is it 75% if the total acreage?

A: From page 15 of the 2009 BE Handbook, Verification of Sufficient Quantity Step 3: All non-high-risk acres **planted** to corn must be summed, regardless of practice, type, or variety. Do not include either prevented planting acres or planted acres that are designated as high-risk in the calculation.

For all states except Kansas and Nebraska, determine whether at least 75 percent of the total insured non-high-risk acres **planted** to corn in the unit selected are non-irrigated corn for grain. If less than 75 percent of the total insured non-high-risk acres **planted** to corn are non-irrigated corn for grain, the insured is **not** eligible for the Pilot BE premium rate reduction on the unit selected.

Kansas and Nebraska must have at least 75 percent of the total insured non-high-risk acres **planted** to corn planted to an approved hybrid.

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BIOTECHNOLOGY ENDORSEMENT (BE) – Q&A, CONTINUED

High Risk Ground

Q: Does the discount apply to High Risk Ground?

A: From page 6 of the 2009 BE Handbook, Acreage Designated as High Risk: The Pilot BE premium rate reduction applies only to insured non-high-risk acreage planted to corn. Planted acreage designated as high-risk in the actuarial documents is not eligible for the Pilot BE premium rate reduction and is **not** included when determining the Pilot BE planting requirements.

Meeting 75% with Irrigated and High Risk Ground

Q: Since biotech is excluded on the irrigated and high risk ground, if a person has enterprise units, do they still need to plant 75 percent on the irrigated and high risk ground to qualify seed since they are part of the unit?

A: From page 15 of the 2009 BE Handbook, Verification of Sufficient Quantity Step 5: In the states where irrigated ground is excluded, if at least 75 percent of the acres in the unit are not non-irrigated the insured will not qualify.

Landlord Receiving BE Credit

Q: If they have a tenant and a landlord and only insure the landlord and he has 50 percent share. The BE certification form that he filled out says the purchasers name as the tenant and the ID# is the Tenant's. They wrote the landlord's name in and it says they share 50/50 but the seed is only purchased in the tenant's name. Is this sufficient for the landlord to get BE credit?

A: From Exhibit 6, page 2 of the 2009 BE Handbook, Item Number 6 Seed Purchaser's Name: Name(s) of the person that purchased the corn seed. This is the name on the seed invoice, and may not be the name of the insured.

The name in item number 6 on the Insured Certification form needs to be the name of the person that purchased the seed. The technology/identification number for item 7 also needs to be the number for the purchaser and can be obtained from the seed dealer.

BE on All Lines

Q: If the policyholder qualifies for BE does the discount apply to all lines, even the non-BE lines such as the High Risk Ground or the Irrigated (In Non-Irrigated only area)?

A: No, high risk ground and states that are not eligible for irrigated BE practice will not receive the discount.

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BIOTECHNOLOGY ENDORSEMENT (BE) – Q&A, CONTINUED

Listing Bags by County

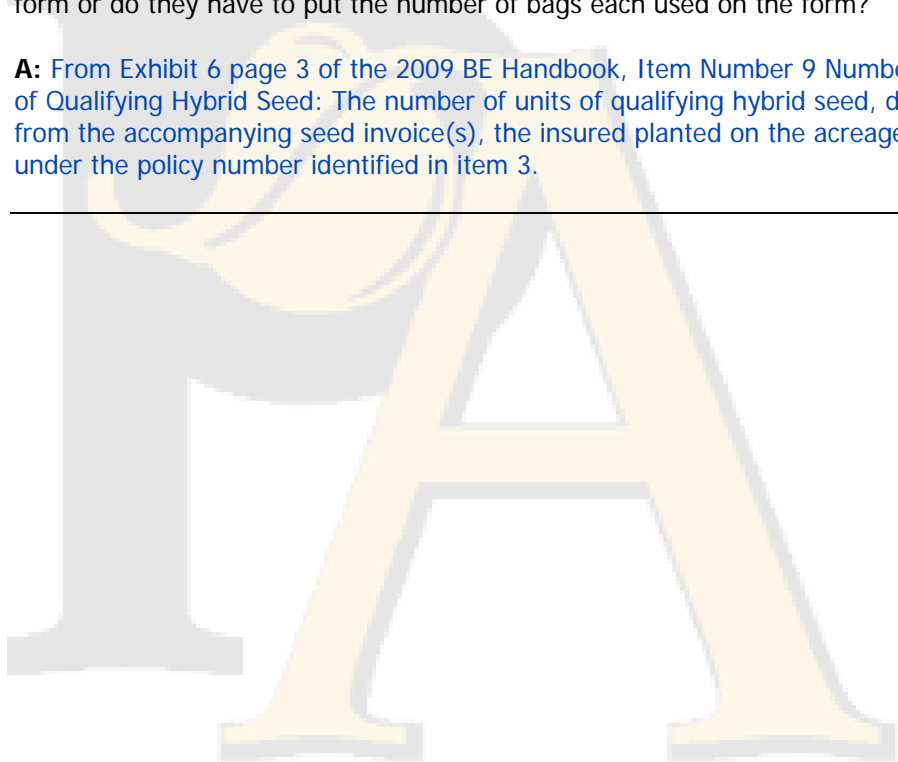
Q: If a person has three counties they need to have one form for each county, but do they have to split the bags of seed up for each county or can they put all bags of seed purchased on each form?

A: From Exhibit 6 page 3 of the 2009 BE Handbook, Item Number 9 Number of Units of Qualifying Hybrid Seed: Only enter the number of units of qualifying hybrid seed planted on the acreage for the applicable policy (this may be less than the total number of units listed on the accompanying seed invoice(s)).

Listing Bags by Insured

Q: If son and dad have a 50/50 split, can they put the total number of bags on the form or do they have to put the number of bags each used on the form?

A: From Exhibit 6 page 3 of the 2009 BE Handbook, Item Number 9 Number of Units of Qualifying Hybrid Seed: The number of units of qualifying hybrid seed, derived from the accompanying seed invoice(s), the insured planted on the acreage insured under the policy number identified in item 3.



ABOUT THIS DOCUMENT

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