



PRO AG[®]



**HERE TO HELP
YOU **GROW** WITH
CONFIDENCE**



READY FOR WHAT COMES NEXT



ProAg product offerings

- » Pasture, Rangeland, Forage (PRF)
- » Livestock (DRP, LRP and LGM)
- » Crop Hail (CH)
- » Pasture Fire Protection (PFP)
- » Innovative Private Products
- » Multiple Peril Crop Insurance (MPCI)

As one of the first companies in the crop insurance industry, we are built on a strong foundation of experience and backed by the support and resources of a leading global parent company, Tokio Marine HCC.

The ProAg team works collaboratively to develop new strategies and solutions for our customers, leveraging our deep pool of knowledge and experience to shape the way we do business. When new insurance products are needed, we will create them.

More than a strong business partner, ProAg strives to be a good company committed to our strong core values of accountability, resourcefulness, effective communication and customer focus — all of which work together to instill trust.

We are committed to the future of agriculture. Our mission is to empower the next generations of farmers and ranchers to grow with confidence.

BENEFITS OF WORKING WITH PROAG



Fast and accurate claims service



Financial strength



Superior customer service



Innovative technology



Knowledgeable people



Specialty crop expertise

PASTURE, RANGELAND, FORAGE (PRF)

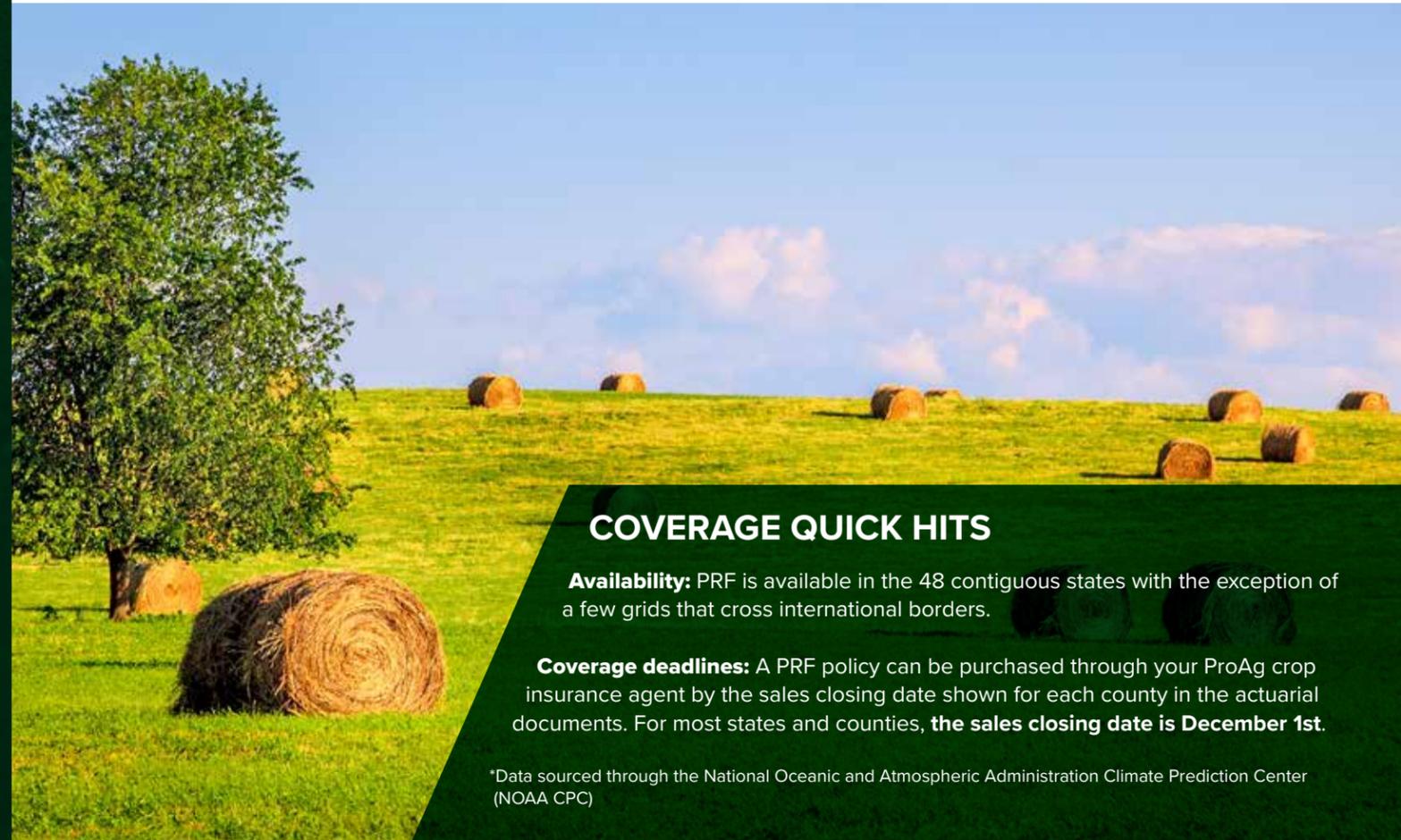
ProAg Pasture, Rangeland, Forage (PRF) insurance offers protection against forage loss due to the lack of precipitation on acres grown with the intended use of grazing or haying.

This program helps growers cover their increased costs for feed, destocking, depopulating or other actions which can be incurred during dry periods. The PRF program uses a rainfall index to determine precipitation for coverage purposes and does not measure production or loss of products themselves.

NOTE: PRF is not drought insurance and does not insure against abnormally high temperatures or windy conditions.

How does the rainfall policy index work?

- » **17-mile x 17-mile** grids are identified by a specific number code (called a grid ID). Producers are assigned grid IDs that are appropriate for their operation.
- » Producers must choose at least two, **two-month index intervals** where precipitation is most critical for forage growth for their operation. Coverage can be elected between **70% and 90%**.
- » Producers can select up to **11 index intervals** in which PRF can be insured.
- » Using data from a minimum of four reporting stations,* if the rainfall index interval falls below the average precipitation level, a possible loss payment for the covered ID may be claimed.



COVERAGE QUICK HITS

Availability: PRF is available in the 48 contiguous states with the exception of a few grids that cross international borders.

Coverage deadlines: A PRF policy can be purchased through your ProAg crop insurance agent by the sales closing date shown for each county in the actuarial documents. For most states and counties, **the sales closing date is December 1st.**

*Data sourced through the National Oceanic and Atmospheric Administration Climate Prediction Center (NOAA CPC)

DAIRY REVENUE PROTECTION (DRP)

Dairy Revenue Protection (DRP) is a risk management tool that protects against quarterly revenue losses caused by declines in the value of milk or milk components, or unexpected declines in milk production. Producers may cover up to **100% of their milk production** by choosing **coverage levels of 80% to 95%** of the expected quarterly market revenue in **5% increments**.

An area-based revenue insurance product, the expected revenue is based on futures prices for milk and dairy commodities and the amount of covered milk production elected by the dairy producer. The covered milk production is indexed to the state or region where the dairy producer is located.



COVERAGE QUICK HITS

Availability: DRP is approved for sale in all counties in all 50 states.

Pricing options:

DRP offers two revenue pricing options:

- 1 CLASS PRICING OPTION** uses a combination of **Class III** and **Class IV milk prices** as a basis for determining coverage and indemnities.
- 2 COMPONENT PRICING OPTION** uses a combination of **butterfat, protein, other solids** and non-fat solid values based on the insured's declared butterfat test, declared protein test and declared component price weighting factor as a basis for determining coverage and indemnities.

Coverage deadlines: Coverage is established by adding quarterly coverage endorsements to the policy. The sales period begins each day when the coverage prices and rates are validated and published on RMA's website by approximately 4:30 p.m. Central time and ends at 9:00 a.m. Central time of the following business day, during which time the insured can purchase quarterly endorsements. The weekend sales period begins when coverage prices and rates are published on Friday afternoon and ends at 9:00 a.m. Central time on Sunday.

If expected milk and dairy commodity prices are not available on the RMA website by 4:30 p.m., then DRP will not be offered for sale for the insurance period.

LIVESTOCK RISK PROTECTION (LRP)

Livestock Risk Protection (LRP) is designed to insure **against declining market prices**. Producers may choose from a variety of coverage levels and insurance periods that correspond with the time their herd would normally be marketed (ownership may be retained).

Producers may buy LRP insurance throughout the year from a trusted ProAg-approved livestock insurance agent,

and premium rates, coverage prices and actual ending values are posted online daily. Producers may choose from a range of percentages of their expected ending value for their coverage price, depending on the type of livestock. At the end of the insurance period, if the actual ending value is below the coverage price, the producer may receive an indemnity for the difference between the coverage price and actual ending value.

INDEMNITY CALCULATION

The producer has a 75% share of 100 head at 12 hundredweight (cwt.) and a coverage price of \$118.75.

Calculate the shortage			
Coverage price	Actual ending value per cwt	Shortage	
\$118.75	\$115.00	\$3.75	
Calculate the indemnity			
Shortage	Total insured cwt	Share	Indemnity
\$3.75	1,200 (100 head X 12 cwt)	0.75	\$3,375

COVERAGE QUICK HITS

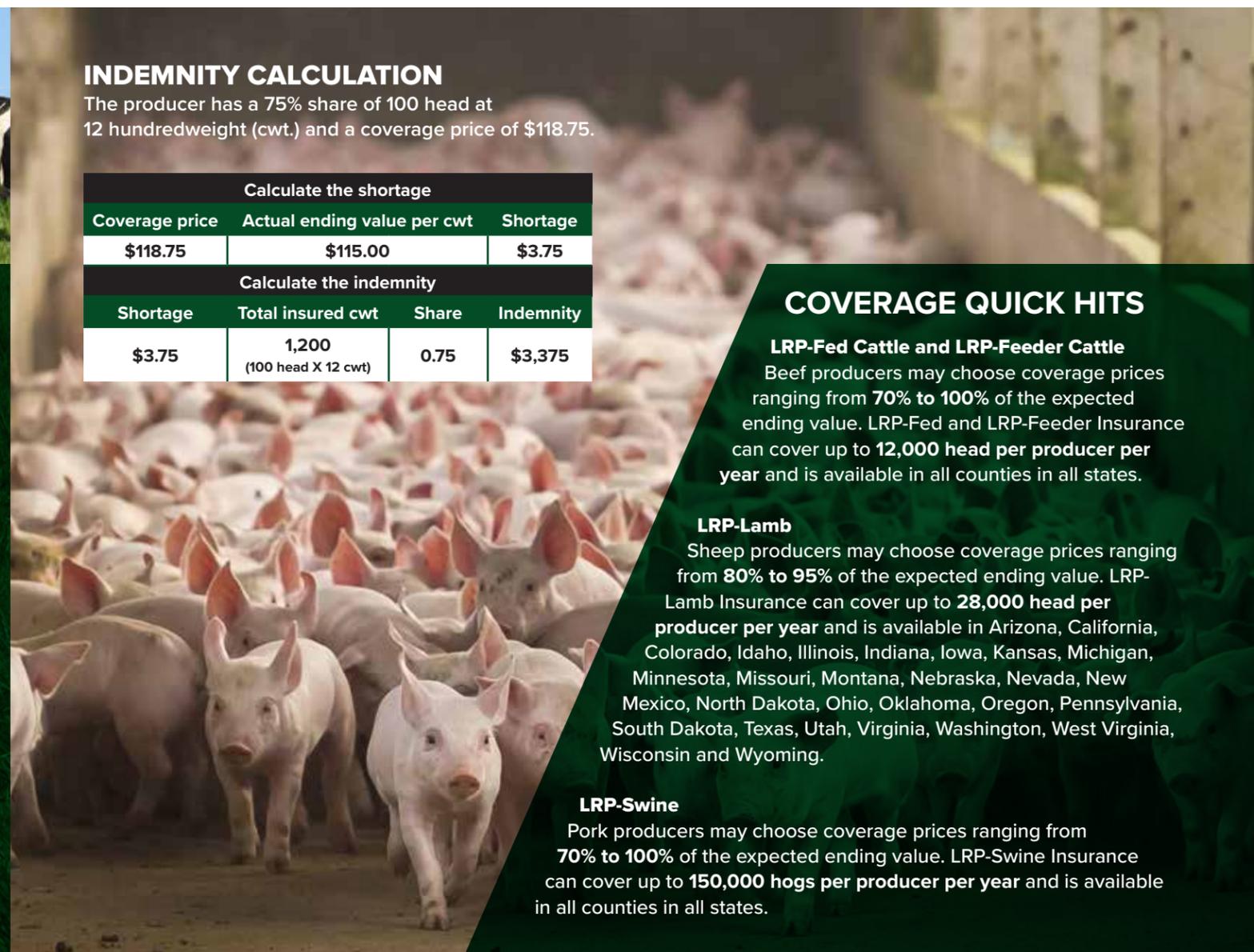
LRP-Fed Cattle and LRP-Feeder Cattle
Beef producers may choose coverage prices ranging from **70% to 100%** of the expected ending value. LRP-Fed and LRP-Feeder Insurance can cover up to **12,000 head per producer per year** and is available in all counties in all states.

LRP-Lamb

Sheep producers may choose coverage prices ranging from **80% to 95%** of the expected ending value. LRP-Lamb Insurance can cover up to **28,000 head per producer per year** and is available in Arizona, California, Colorado, Idaho, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New Mexico, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Dakota, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin and Wyoming.

LRP-Swine

Pork producers may choose coverage prices ranging from **70% to 100%** of the expected ending value. LRP-Swine Insurance can cover up to **150,000 hogs per producer per year** and is available in all counties in all states.



LIVESTOCK GROSS MARGIN (LGM)

Livestock Gross Margin (LGM) provides protection against the loss of gross or finishing margins caused by a drop in animal prices or increase in feed market prices.

However, LGM does not insure against death loss or any other loss or damage to the producer's animals. The policy covers the difference between the gross margin guarantee and the actual gross margin at the end of the insurance period. Futures prices are used to determine the expected gross margin and the actual gross margin.

The price the producer receives at the local market is not used in these calculations.

LGM is available for cattle, dairy and swine producers, and provides protection against loss of gross margin (market value of livestock minus feed costs).

COVERAGE QUICK HITS

LGM-Dairy

- » **Availability:** LGM-Dairy is available to any producer in the 48 contiguous states.
- » **Convenience:** Producers can sign up for LGM-Dairy **12 times per year** and insure all of the milk production they expect to market over a rolling 11-month insurance period.
- » **Customization:** Coverage can be tailored to any size farm.
- » **Bundled Option Insurance:** LGM-Dairy is similar to buying both a call option, to limit higher feed costs, and a put option, to set a floor on milk prices.

LGM-Swine

- » **Availability:** LGM-Swine is available to any producer in the 48 contiguous states.
- » **Convenience:** Producers can sign up for LGM-Swine **12 times per year** and insure all of the swine they expect to market over a rolling 6-month insurance period. The producer does not have to decide on the mix of options to purchase, the strike of the options or the date of entry.
- » **Customization:** LGM-Swine coverage can be tailored to fit the size and needs of your operation. Options cover a fixed amount of commodities, and those amounts may be too large to be used in the risk management portfolio of some farms.

LGM-Cattle

- » **Availability:** LGM-Cattle is available to any producer who owns cattle in the states of Colorado, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, North Dakota, Ohio, Oklahoma, South Dakota, Texas, Utah, West Virginia, Wisconsin and Wyoming.
- » **Convenience:** Producers can sign up for LGM-Cattle **12 times per year** and insure all of the cattle they expect to market over a rolling 11-month insurance period. The producer does not have to decide on the mix of options to purchase, the strike price of the options or the date of entry.
- » **Customization:** LGM-Cattle can be tailored to any size farm. Options cover fixed amounts of commodities and those amounts may be too large to be used in the risk management portfolio of some farms.

CROP HAIL (CH)

The devastation left in the wake of a hailstorm can be partial or total. Regardless of the amount of damage, it's always expensive and all of the good farming practices in the world won't prevent it. **Crop Hail (CH) coverage gives you acre-by-acre protection up to the actual cash value of your crop, thereby protecting your investment and your future.**



COVERAGE QUICK HITS

Availability: ProAg offers a range of plans, from Basic Hail to a variety of Companion Plans that are specific to each state. Not all plans are available in all states; however, ProAg has tailored the plans to meet the needs of insureds in each state and region. By working with your trusted ProAg Agent, you can determine which available plan will best meet your risk management needs for the current insurance year.

Key benefits:

- » Protects profits
- » Helps shelter pre-harvest crop sales
- » Protects crops up to their full cash value
- » Provides acre-by-acre protection from isolated damage
- » May be used as loan collateral

Your crop hail policy may also provide coverage for perils beyond hail damage. In many areas, basic hail coverage may help recoup financial losses due to:

- » Fire and lightning
- » Transit
- » Reimbursement of replanting costs
- » Stored grain coverage
- » And more...

ProAg.com/Crop-Hail

ProAg also offers a menu of private named peril coverage solutions to fit your unique operation. Contact us for more information or to get a quote on:

- » Pasture Fire Protection (PFP)
- » Supplemental Replant Coverage
- » Grape Cluster and Grower Citrus Freeze
- » Added Individual Modifier (AIM)
- » And more...

EXPERIENCE THE PROAG DIFFERENCE TODAY.

ProAg is on a singular mission to meet the risk-management needs of the American farmer and rancher. As a strong and progressive company, we provide support and guidance to the agents who serve those producers, helping them expand and strengthen their businesses. Because many of us are farmers and ranchers ourselves, we have a firsthand understanding of production agriculture and the risks inherent in the profession.

No organization is more knowledgeable about agricultural risk management than ProAg.

As one of the first companies in the crop insurance industry, ProAg is built on a strong foundation of experience and backed by the support and resources of a leading global parent company, Tokio Marine HCC. Contact us to learn more.



ProAg.com | @ProAgIns
(800) 366-2767



GROW WITH CONFIDENCE

SCAN FOR COMPLETE PRODUCT DETAILS.

Not all coverages or products may be available in all jurisdictions. The description of coverage in these pages is for informational purposes only. Actual coverages will vary based on the terms and conditions of the policy issued. The information described herein does not amend, or otherwise affect, the terms and conditions of any insurance policy issued by ProAg or any of its subsidiaries.

ProAg is an equal opportunity provider. In accordance with Federal law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating on the basis of race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs).

ProAg is an equal opportunity provider and employer. I A member of the Tokio Marine HCC group of companies.
©2021 ProAg All rights reserved.

