



# **EXPERIENCE THE** PROAG DIFFERENCE

#### We're proud to protect American farmers and ranchers with innovative crop

**insurance solutions** — bringing together a knowledgeable team of agents and employees who provide personal service and industry-leading resources to deliver superior experiences for policyholders.

Our team cares deeply for the agriculture industry, our agents and our policyholders. In fact, many of our team members are farmers and ranchers themselves, bringing important insights, experience and compassion to our work.

Together with our agency partners, we help policyholders navigate risks, recover financially from unexpected perils and grow with confidence.

We are focused on the future. Combining industry knowledge, confidence, an A++ financial rating from A.M. Best and support from a global leader in insurance products — our parent company, Tokio Marine HCC — we make strategic moves to ensure we'll be there for policyholders through every season.

#### WHY PROAG?



#### Powerful resources and personal service

Experienced, Accessible, Strategic, Stable, We hold ourselves to a high standard, focusing on industry-leading turnaround times and fast, accurate claims service.



#### Education to help agents reach their goals

We set the industry standard, offering a library of resources, hands-on support and training that brings agents the confidence they need to grow and better serve policyholders.



#### Long-term focus

American farmers and ranchers depend on us to support their work year after year. That's why we're making strategic moves for long-term success. We call it working toward tomorrow.



#### A passion for agriculture

We are industry *agvocates*, helping American farmers and ranchers confidently navigate risks and recover financially from unexpected perils.

#### **FINANCIAL RATINGS**

A.M. Best | "Superior" | A++

Fitch Ratings | "Very Strong" | AA-

S&P Global | "Strong" | A+

#### **PROAG PRODUCTS**

- » MPCI including Revenue Protection
- » Crop Hail
- » Pasture, Rangeland, Forage (PRF)
- » Livestock (LRP, LGM and DRP)
- » Private Products

## AT PROAG, WE BELIEVE AGRICULTURE IS AMERICA'S MOST IMPORTANT INDUSTRY, **DELIVERING ESSENTIAL FOOD, FUEL AND** FIBER TO THE WORLD.

## **OUR PEOPLE**

The ProAg team includes hundreds of professionals in sales, underwriting, claims and compliance, finance, and technology, guided by an experienced executive team. Together with independent agents across the nation, we help protect American agriculture.

We believe the partnerships we build both in and outside of ProAg are part of our power — and we're willing to put the work in to help them grow.

#### **SALES**

Our experienced sales team understands crop insurance and agriculture. We're ready to help agents nationwide with quoting and to support agency risk management services.

#### **CLAIMS AND COMPLIANCE**

Our claims and compliance team works at the field level to help policyholders navigate challenges. We're known for our fast, accurate claims service and we make it a top priority to ensure our policyholders are paid in a timely manner so they can continue to grow with confidence. We're proud to have earned a 95% satisfaction rating1 on our overall claims experience among our policyholders.

#### WHY AGENTS CHOOSE PROAG

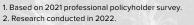
Looking for new opportunities in the crop insurance industry? Our team is focused on building a lasting relationship with every agent — and offering them the resources and support they need to succeed. Here are three reasons to work with ProAg.



» We support your goals.

#### » We support your customers.

At ProAg, we recognize how important crop insurance agents are. That's why we provide more than 100 training activities for agents, including ondemand and in-person crop insurance educational sessions, webinars, and high-quality professional development events to help agents grow their businesses. ProAq U — one of the industry's largest libraries of learning material — offers proprietary crop insurance courses, training and competency tests.





We know the importance of a claim. During this critical time, our team is committed, responsive, resourceful and focused, leaving our agents' policyholders satisfied.



#### » We do what we say we'll do.

Following through on our promises is essential. Recent research among agents ranked Trust in ProAg as their number one driver of satisfaction.2

JOIN A TEAM WORKING TOWARD TOMORROW. **BECOME A PROAG AGENT. SCAN TO LEARN MORE.** 



"In 19 years of doing business, ProAg has been the one company that I've stuck with the whole time. I don't really feel the need to expand to other companies because of how they have treated me, educated me and made me the agent I am today."

- Dan Van Vuren, Ripon, CA



As part of our team, you'll join other dedicated professionals working each day to bring peace of mind and protection to American farmers and ranchers.

Here, you'll find genuine connections, caring coworkers and strategic leadership — all supported by the resources and benefits of our parent company, Tokio Marine HCC.

Grow with us. Visit ProAg.com/Careers to explore open positions.



"I work at ProAg because we care about not just the industry that we're in, but about our policyholders, agents and team members. Everyone is seen as a person, and that's really important to me."

### **WORKING TOWARD TOMORROW**

At ProAg, we know farmers and ranchers count on us to be there year after year. That's why we take great pride in designing smart strategies and delivering fast, accurate claims service that helps ensure long-term success.

Because everything we do today helps us prepare for tomorrow. When severe weather strikes or the market changes, ProAg can be trusted to do what we said we'd do — help your operation recover.

We stand by ready to work hard through every season, bringing you the confidence you need to grow your operation and navigate challenges.





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